

Er. Naresh R. Sharma

Address:

Current Add: 184–KalandiKunj, Greater Brijeshwari,
APS Road, Indore 452016 M.P.
Permanent Add: 109 – A Revenue Nagar, Behind Prakrati Enclaves
BhicholiHapsi Road, Indore 452016 M.P.

Contact:

+91-9425059097
+91-9039245333

Email ID: er.nareshrsharma@gmail.com

Er. Naresh R. Sharma (BE)/ NLP Trainer Date of Birth: 04thDec. 1983

Highly result oriented professional with a long experience history in key client handling, market analysis and CAD/CAM, conceptual designing, design & development, prototyping, testing, process control, all started with L & T Switch Gear Limited the leading group of India. Also specialized in surface modeling, aesthetics design, catalog design, construction consulting, layouting and planning. Now moving on to modern IT tools of BIG DATA & DATA ANALYTICS.

Started my professional carrier with L & T Switch Gear Limited Mumbai in year 2002 and then to now from last more than 15 years I have been working in different fields and markets. So has developed a number of professional expertises as good communication skills, good presentation capabilities, high creativity and high convincing with leader ship power. Fluent speech and command on English as a professional language. Writing abilities as technical papers and even articles on various subjects related to tech, society, politics, economics or even market situations.

- *Designing expertise from concept sketch to exterior aesthetic design and development.*
- **Expertise in market research, market planning and strategies.**
- **Expertise in handling corporate clients.**
- **Participating and leading brainstorming sessions, conducting orientation programs.**
- **Expertise in Quick Trouble Shooting.**
- **Managing and handling manpower with motivational and focus approach.**
- **Training man power for marketing and sales, work management skills.**
- **Expertise in concept design, strategy planning and technical/commercial papers**

With all that, now I aim to secure a position as data scientist in tech or as a HR trainer in non tech division, at an organization where I could exhibit my knowledge, creativity & skills.

EDUCATIONAL BACKGROUND: (Pursuing Executive MBA (IMS-DAVV Indore))

1. **Bachelors of Engineering (B.E.)** with Electrical & electronics stream.(IES-IPS Academy Indore, 2008 Batch)
2. **Engineering Diploma (3Years)** with Electrical Engineering. (Shree Vaishnav Polytechnic Indore, 2002 Batch.)
3. 12th with Math's, Sc. (M.P. Education Board, 2001 Batch)

Served Nation as NCC Cadet- MP/2k29303
Represented LNT-EBG as a player for Football team.

EXPERIENCE SUMMARY

DATA Scientist Trainee at CASTEK ACADEMY Indore :- (2012 to Till date)

Working as DATA Scientist Trainee at CASTEK ACADEMY Metro Tower Indore, assisting Mr. Praveen Parmar & Mr. Arvind Mishra with projects on hypothesis testing using R, with use of LINER TO RANDOM FOREST MODLES, assisting in development of scripts for projects on banking and medical sectors, also helping for beginning stage developments in ML/AI, 3rd eye project.

Alongside self employed at Nirmaan Traders & Consultants, where handling marketing sales for construction projects, also handling design and consulting, quality control, material sales & supply as proprietor of the firm. Also growing as a professional **NLP trainer/consultant** groomed through practical field experiences. Freelancing **Engineering Consulting** to Ar. Gaurav Khandelwal& Ar. Chitra Gupta, Gupta associates Indore. Learning modern IT Tools **BIG DATA &Analytics**. Fine hand on R-Studio, HADOOP2, PIG AND HIVE. Python in learning stage.

PROFESSIONAL EXPERIENCE:

1) First Job LARSEN AND TOUBRO LIMITED - Mumbai (Nov. 2002 – Oct.2004)

Served as Design Engineer Trainee R & D“**Electrical Standard Products Group**”.

Department Of Design &Development (R &D):

Molded Case Circuit Breakers (MCCB) Design and development.

Expertise following software:-

CAD Software

Pro ENGINEER (2000i, 2000i2, 2001)

Pro Mechanica (Structural Analysis)

AutoCAD R-14, 2000

Cetol 6 Sigma 6/7Versions

Graphic Software

3D-MAX

Other Software

Microsoft office (Word, Excel, PPT)

CorelDraw9/11/14/16

C-Projects

Gold fire

Adobe Photo-shop

SAP/R3/4.6

Professional Process Expertise

Business and DATA Analytics. (IT & Engg. Sector)

HDFS/PIG/HIVE/SCOOOP/MYSQL/FLUME

Basics of JAVA

R-Studio Analytics

DFSS Design For Six Sigma.

DOE Design Of Experiments.

FMEA Failure Mode and Effects Analysis.

Other Process

1. Product launches strategies and planning.
2. Market Research, cost cutting and value engineering.
3. Competitors' analysis and client presentations including design and commercials.

Key Contributions: LNT EBG R&D

1. **Designed & release of DN0-100 MCCB within the target time of 7 Months.**
2. **Active Contributor in Six Sigma and Value Engineering Teams.**
3. **Stabilizing 30kA -braking capacity in product.**

Within a short span, I was responsible for design and development of DU100+(DN0/100) MCCB product range, which had been assumed highest importance in L & T's advanced MCCB range for own market and for Branding purpose. Number of MNC's including GE, Hager, Legrand etc, were interested in Branding DU100+MCCB for their own global market.

- Was contributing as a design engineer in stabilizing all the committed ratings of MCCB and making them available for manufacturing and Institutional sales.
- Concepts building for important accessories like Auxiliary Contact and Shunt Release for DU100+ MCCB, which was the main requirement from Institutional clients.
- Was contributing in improving First Time Yield of DU100+(DN0/100) MCCB as member of Value Engineering team. Also, I was the youngest member in Six Sigma team to be given training and given the responsibility to stabilizing the whole product range.

Key Achievements: LNT EBG R&D

- Completion of the mechanism design from scratch within target time of 7 months including testing and QC approvals of the product blue prints release for manufacturing.
- Accessories, Auxiliary Contact, Under Voltage & Shunt Release concept building and testing with the product.
- Achieved positive locking like features in mechanism which has been later on applied for the first patent in the design aspect of the product.
- Major breakthroughs in Lower Ratings Project as in small size MCCBs 30kA breaking capacity has been tried and achieved for the first time.
- Cost effective design, as in the same compact size of 10kA MCCBs case was used in 30 kA was a result of streamline value engineering and metallurgical process testing.
- **DFME, DFA PROCESS CONTROLS** analysis for the new product results the super success in the lead of mine at R & D design.

- 2) **On study leave from L & T to complete BE At IES – IPS Indore (2004 - 2008)**
3) **Fitech HVAC & Finet Infotech - Indore: (2008 to 2012) Owned as a proprietor.**

In HVAC division was handling HVAC marketing sales and erection, design & planning procurement and outsourcing for Institutional clients. As sub vendor to “Elevate HVAC Mumbai”, worked for some major projects of “Future Group” in state of M.P.

In Info Tech division was handling marketing and online project bidding from the overseas IT clients, along with a JV with “Wide Vision Technologies Ltd Indore”.

In parallel with managing Fitech HVAC and Finet Infotech I also owned a Cafeteria chain with name “Café Zoom (2006-2012)” having 3 outlets in Indore city. It has been established in year 2006 with its first outlet at TI Mall Indore, followed by 2nd outlet in year 2009 at Geeta Bhawan Square and then 3rd in year 2010 at Ganjeerwala Square Indore.

PERSONAL BACKGROUND: (Married)

DOB: 04/12/1983

PAN: AYZPS9172L

AADAR: 784407190730

Permanent resident Indore, M.P.

Father: Mr. Radheshyam R. Sharma (MA Economics)

Occupation: Retired Govt. School Principle.

Mother: Mrs. Pushpa Sharma (BA)

Occupation: Home Manager.

Wife: Mrs. Anjali Sharma (B.Com. Hon./ Pursuing CS/ B.Mus.)

Occupation: “EuroKids” Pre-school Franchisee owner/ Home Maker.

Son: Mr. Evan N. Sharma (Pursuing KG-2)

Occupation: Student (Advance Academy Indore).

Declaration

The above provided information's are true and authentic as per my best knowledge.

Date: 03/09/2019



Place: Indore

Signature

A handwritten signature in blue ink, appearing to read 'Naresh R. Sharma'. The signature is fluid and cursive.

Naresh R. Sharma