

AKASH DIXIT

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ENGINEERING PROJECTS UNDERTAKEN;

Bluetooth Device controlling Irrigation system for Drip irrigation using voice recognition and data acquisition.

PERSONAL DOSSIER

Date of Birth: 4th December 1994

Languages Proficiency: English and Hindi

Passport Number: N2926890

➤ **PROFILE SUMMARY**

- Pro-active and result oriented professional with **around 2.5 years** of experience in all aspects of Back office in charge and site management.
- Ability to handle both the internal activities of an organization as well as the external dealing with customers, vendors and govt bodies etc.
- Delivered high performance in all assignments handled so far.
- Competency in marketing plan execution, product promotion and implementation of business strategies to accomplish the decided targets.

➤ **ACADEMIC CREDENTIALS**

- **MBA (Global Business)** from Coventry University, London Campus; **2018**
Modules Studied:
 - Entrepreneurship - Developing the business plan
 - Marketing in a global age
 - Project Management
- **B.E. (Electronics and Telecommunication)** from IET- DAVV Indore (MP); **2016**
Modules Studied:
 - Wireless communication, Telecom Networks, Data Structure and so on.

➤ **CURRICULAM ACTIVITIES**

- Event Organizer Head.
- Sponsorship Responsibility.

➤ **KNOWLEDGE PURVIEW**

- Conducting competition analysis by keeping abreast of market trends & achieving market share metrics.
- Ensuring speedy resolution of queries & grievances to maximize client satisfaction levels.
- Developing customer satisfaction programs, formulating key account strategy, customer satisfaction measurement & feedback analysis.

➤ **CAREER CONTOUR**

- **Sep 2019 – Nov 2019 with ION EHV LLP, Indore as an office in charge.**
ION EHV – A Transmission line company works in contract basis in all regions of India.

➤ **RESPONSIBILITIES:**

- Letter Drafting and Mailing.
- Short visits to sites

- **Dec 2018 – June 2019 with Samriddhi Industries, Bhopal worked as Sales and handled as Back office Incharge**

Samriddhi industries is a Transformer manufacturer. Customer first & quality focus as core values company intends to achieve leadership status by leveraging the best Product Design, Manufacturing Infrastructure, Green Technology and needs & expectation of the customer effectively.

➤ **Responsibilities:**

- Visited various sites and looked over their work progress
- **Jun 2016 – Sep 2017 with Vaishnavi Associate, Gwalior as Junior Engineer**

Vaishnavi associates- A company which deploys Civil and Electrical components on contract basis.

➤ **RESPONSIBILITIES:**

- Visited various sites to monitor work progress and ensures timelines
- Checked electronics products, components and handled their supply

