

## Anoop singh Chauhan

Over 4 years of business and marketing experience: Channel and Consumer Marketing Brand Development and Promotion Message Development and Execution Excellent communication and negotiating skills, strong customer focus, highly developed project management and problem-solving skills, good financial awareness, and an ability to manage budgets. Expertise in value proposition design, positioning, messaging, branding and merchandising.

Gurgaon, Haryana anoopsinghchauhan24@gmail.com +91-8828298965

## Personal Details

Date of Birth: 1990-02-24

Work Experience

## Sales & Marketing Manager

Freelancer Academy - Navi Mumbai, Maharashtra March 2018 to Present

• Marketing and communications responsibilities supporting sales and consumer initiatives.

Draft, refine, and distribute multi-purpose content that can be shared and utilized across various communication platforms including web, social media, advertising, public relations, and sales
Marketing management of consumer marketing initiatives for targeted audiences using tactics such as brochures, job aids, and direct mail.

## **Assistant Marketing Manager**

TRIO INDIA - Navi Mumbai, Maharashtra March 2017 to 2018

• Generate and develop ideas, identify issues and propose solutions, and think strategically.

• Effectively managed and implemented more than 200 communication campaigns.

• Developed three company playbooks to guide internal colleagues through repeatable processes and best practices throughout the organization.

## Just Dial Ambassador

Justdial Pvt. Ltd - Greater Noida, Uttar Pradesh July 2016 to 2017

Organizing sales visits.

- demonstrating and presenting products
- establishing new business
- maintaining accurate records

• attending trade exhibitions, conferences and meetings reviewing sales performance

### **Management Trainee**

Khadim India Limited January 2016 to July 2016

- Receive training and perform duties in several departments such as Finance, Client Services,
- Sales, Operations..

## Education

# Master's in Business Administration with a 7.4 CGPA. Concentration in Marketing Management And digital marketing.

Galgotias University - Greater Noida, Uttar Pradesh 2017

### Bachelor's in Business Administration in Marketing Management with 75%.

Rajiv Gandhi technical university - Satna, Madhya Pradesh 2012

## Skills / IT Skills

- Ability to Work in a Team Ability to Multitask Time Management Computer Skills Ability to Work Under Pressure Skydiving, Books reading. Communication Skills Leadership Teamwork Adaptability Project Management Skills
- Communication skills
- Agile
- Microsoft Project
- Microsoft Office
- Sales
- Marketing
- Negotiation
- Microsoft Excel
- Leadership
- Management

#### Languages

• English, Hindi - Fluent

Awards / Achievements

## Successfully hosted Auto-Expo2018

## Certifications and Licenses

## Certificate

- SEO certificate by Moz
- Google certification for Google AdSense and analytic
- certificate by G.L. BAJAJ university Noida in Marketing Management.
- Running two tech related live blog, on bloggers.com and word press

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