

ASHISH SONI

B01-215, New York City

Opposite SAGE University

Rau Bypass, Indore

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Career Objective:

Seeking a sales position to utilize my skills and abilities in the education industry that offers professional growth while being resourceful, innovative and flexible.

Work Experience (7.5+ Years):

1. ***iNurture Education Solutions Pvt. Ltd.*** as Senior Executive–Business Development since 16 April 2019
 - Member of Counseling and Student Admission team at Medi-Caps University, Indore
 - To conduct seminars at various schools and colleges
 - Procurement of various relevant databases of target students
 - Drafting and submitting daily sales report to Sales Manager
2. ***Swami Vivekanand College of Engineering, Indore*** as Assistant Professor & Academic Counselor
 - Duration - 10 September 2016 to 16 April 2019 (2 years, 7 months)
 - Member of Counseling and Student Admission
 - College Promotional and Marketing Activity (Career guidance presentation in schools)
 - Organized expert lectures and various industrial visits for students
3. ***Acropolis Technical Campus, Indore*** as Assistant Professor
 - Duration - 10 July 2012 to 09 September 2016 (4 years, 2 months)
 - Worked as ERP administrator, Student Assessment and Timetable in-charge
 - Assistant Superintendent in University Examination Dec 2015, May 2016 & Dec-Jan 2017
 - University & AICTE Affiliation and NBA work
 - Examination Observer in UGC-NET, NEET & JEE (Appointed by CBSE).

Educational Qualification:

- M.Tech in Electronics and Communication Engineering from **Jaypee University of Engineering and Technology**, Guna in 2012
- B.E. in Electronics and Communication Engineering from Laxmi Narain College of Technology (RGPV), Indore in 2009
- Class 12th from Shri Tagore Vidhya Mandir Itarsi (MP Board) in 2004.
- Class 10th Shri Tagore Vidhya Mandir Itarsi (MP Board) in 2002.

Summary of Skills:

- Quick Learner, Punctual and Confident
- Leadership, Teamwork and Adaptive nature
- Motivation and Entrepreneurship Skills

- Strong Sales and Computer Skills
- Proficient with Learning Technologies and ability to support technology-based educational programs
- Be familiar with CRM and ERP systems and be able to input lead data regularly

Technical Skills:

- Operating Systems : Windows 7/8
- Service Packages : MATLAB, Xilinx
- Simulation Software : Tanner
- Application Packages : Microsoft Word, Excel, Power Point and Publisher

Professional Membership:

- 1 Universal Association of Computer and Electronics Engineers, Europe (UACEE)
- 2 Science and Engineering Institute (SCIEI)
- 3 International Association of Engineers (IAENG)

Projects/Thesis:

- **Analysis of Algorithms of Discrete FrFT and its Application in Steganography**
 Description: Post Graduation Thesis (2012)
 Area of research: Digital Image Processing
 Tool Used: MATLAB
- Watermarking for medical images in Fractional Fourier Domain
- Object removal by Image Inpainting
- Image Compression using different Wavelets.

Publications:

- 1 Ashish Soni, "Image Steganography in Discrete Fractional Fourier Transform Domain", International Conference on Intelligent System and Signal Processing (ISSP2013) IEEE
- 2 Ashish Soni, "Reduction of Peak to Average Power Ratio in OFDM Technique by using Cyclic Codes", International Conference on Intelligent System and Signal Processing IEEE
- 3 Ashish Soni, "Study of Data Hiding Techniques for Images", Global Journal of Engineering Science and Researches (GJESR), June 2016.

Training and Seminar:

- Attended two days "Industry Institution Meet" organized by IET DAVV, Indore.
- Attended two days workshop on "Robotics" organized by e-Yantra, IIT Bombay.
- Attended one week STTP on "Recent Trends in Communication Networks" (Under TEQIP Phase II), organized by SGSITS Indore.
- Attended one week STTP on "Wireless Digital Communication" (Under TEQIP Phase II), organized by UIT RGPV Bhopal.
- Attended two days National Seminar on "Design of Wavelets and its Application" (AICTE Sponsored) Organized by AITR Indore.
- Attended Seminar on "MATLAB & Simulink for Engineering", conducted by MathWorks Inc.

Hobbies:

- Cooking, Listening to Music and Internet Surfing

Personal Information:

Date of birth : 15th May 1987
Father's name : Late Ramesh Kumar Soni
Languages known : English & Hindi
Marital status : Married
Passport : Applied

I hereby declare that the information given above is true and correct to best of my knowledge.

Date :

Place: Indore

(Ashish Soni)