## Dhruv Somani | Male, 20 years

ED	UCATION				
	Tech. (CSIT)	Symbiosis University of Applied Sciences	9.21/10	Rank in top 20 (till 5th sem)	2023
Class XII		Laurels School International	80.40%	Rank in top 50	2019
Class X		Laurels School International	88.83%	Rank in top 20	2017
AC	ADEMIC ACHII	EVEMENTS			
ICSE Exam		• Scored 90.20% (Best out of 5) in ICSE exam			2017
ISC Exam		• Scored 83.33% (Best out of 4) in ISC exam			2019
Entrance Exam		<ul> <li>Scored 86 percentile in JEE Mains and cleared JEE Mains to appear for JEE Advance</li> <li>Cleared UPSC NDA/NA-I 2020 exam with score of 436/900 (written), shortlisted for SSB Interview by 22 SSB Bhopal (Indian Army) and got conferenced out, with overall score of</li> </ul>			2019 2020
Scholarship		• Received scholarship from school for marks (best out of 5) ≥ 90% in ICSE exams, it included 50% of tuition fees for 11 <sup>th</sup> and 12 <sup>th</sup> class.			2018
WO	RK EXPERIEN	CE & INTERNSHIPS			
Pre-Sales Intern		• Pitched the company's value proposition to the user, engage with potential customers over call, and			
White Hat Jr.		book free trial class for the interested customer. Top performer in my team.			2021
<b>Doubt Solver</b> Unacademy		Doubt Solving Educator for IIT JEE (Mathematics).      Provinced recognition of the product			2020
Sales Team Lead Unschool		<ul> <li>Received more than 90% rating from the students for my teaching skills.</li> <li>Reached out to target audience with Unschool courses, worked on Sales Management, lead Generation, Market expansion and handled a team.</li> <li>Promoted from sales and marketing intern to team lead for my performance.</li> </ul>			2021
Project Intern Ypsilon IT Soln.		<ul> <li>Frontend developer for Airline Ticket Reservation System.</li> <li>Used JAVA, J2EE, JDBC, MYSQL and other technologies.</li> </ul>			2020
PO	SITIONS OF RE	ESPONSIBILITY			
IIT Bombay	E-Cell Campus Ambassador	Campus Ambassador at E-Cell IIT Bombay, promoted and encouraged entrepreneurship     Publicized events and ensured active participation.			2021
	Aakaar College Ambassador	• Publicized events and ensured active participation. Helped in organizing Asia's largest fest in civil engineering.			2020
IIT B	Techfest Campus Ambassador	<ul> <li>Increase outreach of the organization.</li> <li>Promoted events via social media platforms like Instagram, WhatsApp, LinkedIn.</li> </ul>			2022
eSF	Campus Ambassador	<ul> <li>Promoted sustainable development and increased outreach of the organization.</li> <li>Spread awareness by writing articles on Quora page of eArth Samvarta Foundation</li> </ul>			2020
EX	TRA-CURRICU	LAR ACTIVITIES			
Sports		<ul> <li>Winner of Inter-house football match in school.</li> <li>Brown Belt in Karate.</li> </ul>			2014 2021
Quizzes		Winner of Inter-house GK quiz.      Runner-Up in Derek O'Brien Vodafone GK Quiz			2012 2013
Social Impact		<ul> <li>Young Conservationist at WWF India.</li> <li>eArth Samvarta Foundation's sustainable development campus ambassador</li> </ul>			2021 2020
Skills		<ul> <li>Programming Languages(C++, JAVA, Python), Foreign Languages(Hindi, English, German)</li> <li>Web Development(HTML, CSS, Javascript, Bootstrap), Data Visualization (Tableau)</li> <li>Data Analysis using python, excel, frontend and backend development</li> <li>Communication skills, softskills, sales pitching</li> </ul>			-
Projects		<ul> <li>Airline Ticket Reservation System (Java, JDBC, MySql)</li> <li>Travel Website: "indoriguide.me" (HTML, CSS, JAVASCRIPT, BOOTSTRAP, Owl Carousel)</li> <li>Educational Website</li> <li>Portfolio Website</li> </ul>			-
Hobbies		Playing Sports and Games, Listening and Singing Music			
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