

KHUSHIT MEHTA

International Cultural youth exchange student to the US, 2009

ACADEMIC PROFILE

2016	MBA (International Business)	Marketing	Indian Institute of Foreign Trade, Delhi	3.39 / 4.33
2014	B. Com.	Marketing Management, Export Marketing	Narsee Monjee College of Commerce and Economics, University of Mumbai	6.05 / 7
2011	XII (CBSE)	Commerce	Chanderbala Modi Academy, Ankleshwar	90.40 %
2008	X (CBSE)	NA	Chanderbala Modi Academy, Ankleshwar	90.00%

PROFESSIONAL EXPERIENCE

55 MONTHS

Mehta Classes		Founder and Head Instructor	Sep '19 – Present (17)
Domain	Coaching and Counseling		
Responsibilities	<ul style="list-style-type: none"> Coaching students for MBA, CA, CS, 11th and 12th commerce, B.Com & BBA & career counseling Conducting Workshops for CV and Interview Preparation 		
Achievements	<ul style="list-style-type: none"> Successfully coached students across Ankleshwar, Bharuch and Surat 		
Joshi and Shah Associates		Audit Executive	Nov '19 – April '20 (6)
Domain	Finance		
Responsibilities	<ul style="list-style-type: none"> Conducting concurrent operational audit of Bank of Baroda 		
Achievements	<ul style="list-style-type: none"> Successfully audited six branches across Bharuch District 		
Mak Industries		Co-founder and Director	Apr '18 – Aug '19 (17)
Domain	Marketing and overall Operations		
Responsibilities	<ul style="list-style-type: none"> Lead Generation, Follow up, Sales and Post sales service Diversifying the product portfolio to include new product lines 		
Achievements	<ul style="list-style-type: none"> Set up an industrial safety equipment trading business from scratch Developed repeat orders and business relations with 13 new clients including reputed MNCs 		
Kingsley India		Executive – Sales and Marketing	Jul'17 – Mar'18 (9)
Domain	Marketing		
Responsibilities	<ul style="list-style-type: none"> Conducting seminars on Pipeline and storage tank safety Generating sales leads and E-Tendering 		
Achievements	<ul style="list-style-type: none"> Built relations with 15 first time clients 		
Trident Group		Account Manager - Bathrobes	Jul '16 – Jun '17(12)
Domain	International Marketing		
Responsibilities	<ul style="list-style-type: none"> Lead Generation and client development for USA territory 		
Achievements	<ul style="list-style-type: none"> Built relations with first time client Amazon.com (US) 		

MBA SUMMER INTERNSHIP

2 MONTHS

Aluzinc Asia		International Business Marketing Trainee	Apr '15 – May '15
Domain	International Marketing and Trade		
Responsibilities	<ul style="list-style-type: none"> Lead Generation and sales in Latin American and Caribbean territories 		
Achievements	<ul style="list-style-type: none"> Established business relations with clients spanning three time zones and seven countries 		

ACHIEVEMENTS & ACTIVITIES

- Winner of Academic Award for being **school topper** in Hindi (2008), English and Business Studies (2011)
- Completed studying Sixth Year of Classical Indian Music (2005)

POSITIONS OF RESPONSIBILITY

Indian Institute of Foreign Trade	Junior Cell Coordinator, Marketing Research Cell	2014-15
<ul style="list-style-type: none"> Planned and executed Marketing Research for the Annual Publication on “Capturing the youth in the mobile space” 		
Narsee Monjee College of Commerce and Economics	Head of Operations – The Debating and Literary Society	2012-13
<ul style="list-style-type: none"> SPOC for information exchange and coordination between various club departments 		
Chanderbala Modi Academy	House Captain	2010-11
<ul style="list-style-type: none"> Responsible for leading, organizing and representing a group of 250 students (approx.) in all school events and activities 		

PROFESSIONAL QUALIFICATIONS & CERTIFICATIONS

Year	Certification	Institute
2014	Lean Six Sigma Green Belt Certificate	Benchmark Six Sigma

ABOUT ME

- Have travelled to six countries and **worked in** two of them(**Peru and Singapore**) besides living in **USA** for 1 year on Exchange

DOB – 14/11/1991

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