MAHAK SHARMA

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Career Snapshot

Seeking a Responsible and Challenging position within a Dynamic Organization where my extensive knowledge, skills, and experience may contribute towards the Growth and building up of healthy relationships for the Organization.

Area of Expertise

- Data Science
- > CAD
- > 2+ years as an HR Manager.
- > 3+ years in the field of Customer Relationship Management, dealing with Shopify, Shiprocket, and Chatra chat process Software.
- ➤ Zoho CRM Software/ MS Word, MS Excel
- > Punctuality and Deadline-oriented work.

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Educational Qualification

>	Pursuing Data Science from Great Learning	Ongoing
\triangleright	CAD Specialization in Architecture	2021
\triangleright	MBA in HR/Finance from Sikkim Manipal University (correspondence)	2017
>	B-ed from Central Academy, MDS University, Ajmer (Raj.)	2015
	Bachelor in Arts from Sophia College, MDS University, Ajmer (Raj.)	2009
>	AISSCE from St. Mary's Convent School Ajmer (Raj.)	2006
	Secondary from St. Mary's Convent School, Ajmer (Raj.)	2004

Organizational Experience

1. Working in Seva Enterprise LLP as an HR Manager Key Responsibilities:

From 27 September 2021 till Present

Recruiting/Onboarding/Orientation/Payroll/Performance Appraisal & Evaluation/Exit process.

- Working on Zoho Payroll, Cliq, Desk, Meeting, Connect, Training Central, Books, and Work-Drive, and MS Word, MS Excel, and Google meetings.
- Preparing Meeting Minutes/Scheduling Meetings with Team Members, Contractors, and Vendors.
- ➤ Member of the Internal Complaint Committee/Handling Conflict Management.
- ➤ HR-related day-to-day activities, Finalizing Job Description/KRA/Job responsibilities.

2. Completed Internship in HR from Marketing Mantra Key Responsibilities:

June 20, 2021 – September 20, 2021

- ➤ Recruiting for the post of Public Relations/legal profiles.
- ➤ Induction/Orientation to new candidates.
- Drafting Job Description/Job Roles/ Job Responsibilities.
- Scheduling Meetings/Preparing meeting minutes.

3. Worked in Simply Dhanari E-Commerce Pvt. Ltd. as a CRM Jan 2018 – July 2021

Role: Sr. Customer Relationship Manager

Team Size: 2

Key Responsibilities:

- Scheduling the products ordered through Flipkart, Amazon, and Shiprocket software.
- Keeping a record via Excel sheets.
- ➤ Resolving issues of the customers via mail/chat process.
- Assigning daily work to my Team and getting an update regularly.
- ➤ Reporting day-to-day progress and feedback to my Managing Director.

4. Worked as a CRM in Nirala India (Hills)

Aug 2016 - Oct 2017

Role: Front office/HR/ cum CRM officer

Team size: 2

Key Responsibilities:

- ➤ Handling/ building Customer relationships.
- Maintaining Records of Customers regarding Payment due, Interest charged Receipts, and the Customer's Visits/Queries/Background checks.
- Maintaining a record of Registry's/Maintenance Deeds/Settlement Deeds/ Legal records.
- > HR-related work (Recruiting/Attendance/Payroll in Excel sheets and MS Word).
- Maintaining Good Interpersonal relations.
- Assigning work to the Tele-sales department.

5. Worked in the Presidency school from

July 2015 - July 2016

Role: Sr. Teacher of Pol Sc/Eco.

Team Size: 4

Key Responsibilities:

- Teaching Political Science / Economics to 9th to 12th classes
- Assigning projects/Maintaining records.
- Taking sessions of students on relevant topics.
- Maintaining good interpersonal relations with colleagues and students.
- Coordination with Team members.

6. Worked as an Office Assistant at MIST Ajmer

Role: Office Assistant

Team Size: 2

Key Responsibilities:

Explaining to parents about different courses, study methods through which students are being inculcated, fee structures, Assignments, and examination Modules.

July 12 - Dec 12

- Counseling/Maintaining documentation record.
- ➤ Invigilation of the Outside Exams.
- Assigning responsibilities to my Team members.

Seminars Attended

- Personality Development Career Launches Forums conducted by Sophia College.
- ➤ Soft skills and Psychological Seminars conducted by Sophia College.
- C.B.S.E. Seminar by Maheshwari International School, (Kishangarh).
- ➤ Industrial Visit to R.K. Marbles, (Kishangarh) through Sophia College.

Personal Details

Nationality: Indian
Sex: Female
Marital Status: Unmarried
Date of Birth: 4th Oct. 1988
Language known: English and Hindi

Strength: Positive attitude, strong willpower, Quick learner, good communication **Hobbies:** Internet surfing, Outdoor games, Hollywood movies, listening music,

Motivational Speech

DATE:	SIGNATURE