

ACADEMICS			
Degree/Class	Institute/School	Percentage	Year
MBA-IB	UBS-CHANDIGARH (CAT 2013--94.03%ile)	54.06	2014-16
PG Diploma	IACSD CDAC PUNE	63.65	2012-13
B.E(CSE)	SRIST Jabalpur (M.P)	68.06	2008-12
12 th	Model High School Jabalpur (M.P)	67.33	2006
<u>Professional Experience</u>			
<ul style="list-style-type: none"> • 1yr and 2 months with ICICI Prudential Life Insurance from 9th may16 to 12th july 2017 as Management Trainee for ICICI Retail Branch Jalandhar(Punjab) and got A1 rating for outstanding performance. • Working in Alpha Financial Management in Jabalpur for overall banking Solution(Direct Equities,PMS,MF,SIP,Bonds, All type of Insurance,Accounts Etc) from 12th july 2017 Onwards 			
Profile Summary	<ul style="list-style-type: none"> • Sales • Branding and Promotion. • Customer Relationship Management • Identifying, generating leads and ensuring customer retention. • An effective communicator with excellent relationship management skills 		
Positions of Responsibility	<ul style="list-style-type: none"> • Overall Life Insurance Business Target for ICICI Retail Branches. • Build working relationships with staff of banking partner through training and sales support • Assist bank staff to acquire new customers and help provide customers need-based life insurance solutions • Adhere to sales processes and documentation, use of sales technology • Support bank staff collect renewal premiums from customers • Ensure quality business through the right sales practices, minimize business risks. • Developed various Sales and unique Pass Promotion Techniques for event and business seminars along with follow up trainings in network marketing. 		
Extra-Curricular Activities	<ul style="list-style-type: none"> • Conducted a blood donation camp and contributed around 27 units of blood under my guidance at Victoria Hospital Jabalpur (Madhya Pradesh). • Created a large network of people in comparatively small span of time under multilevel marketing in Jabalpur (Madhya Pradesh). • Generated a maximum business of Rs. 2.6 Lacs in a week in Multilevel Marketing and appreciated by the Founder member of the ebiz community. • Conducted various sales trips, events and workshops for my team members in network marketing. • Field level experience to understand product and People in MLM. • Developed various Sales and unique Pass Promotion Techniques for events and business seminars along with follow up trainings in network marketing. 		

Professional Achievements	<ul style="list-style-type: none">As a Management Trainee for ICICI Retail Branch Jalandhar (Punjab) a got <u>A1 rating</u> for outstanding performance and was in top 3 Management Trainee out of 74 MTs at Pan India Level (top 5%)Done Highest 28 NOP from LPU Branch and achieved 300% MOP of the Branch along with Term plan.
Certifications	<ul style="list-style-type: none">NISM: Series-V-A: Mutual Fund Distributors Certification Examination.MS Excel certification from Building Business BasicsNISM: Series-IC-45: General Insurance Distributors Certification Examination.NISM: Series IRDAI : Life Insurance Distributors Certification Examination.Basic and Advance Course from India's Top COT,TOT LIC Agents (IIOE Delhi)
Skill Set	Adaptability, Team work, Microsoft office, Good Communication skills, Smart Working
Hobbies and Interests	Reading About Stock Market and money making skills for my early financial Freedom
Languages Spoken	Hindi English