

Sumit jain

2/28 Vijay nagar Indore, M.P. 452001

Mob. +91 9589106546

email :iam.meetjain@outlook.com



❖ Core Competencies:-

- Over 'five years' experience in the education field Sales&marketing.
- Excellent communication, presentation, public speaking and persuasive skills.
- Highly skilled in driving sales and generate revenue for the branch.
- Demonstrated ability to foster an outstanding customer experience and building long-term relationships with clients.
- Strong motivational, organizational and leadership skills.
- Computer proficient specially with Microsoft Office Tools.

❖ Organisational Experience :-

- **CENTUM WORK SKILL INDIA LIMITED (PMKK) as a Center Sr. Mobilizer(Marketing)and placement Officer Nov.2016 to January 2019.**

Key Responsibilities:-

- Batch plan, placement activity Plan, placement session, documents upload,
- Dally report,MIS
- Student Placement and Documentation.
- Making Schemes for increasing enrolments.
- Doing Seminars in Rural areas as well as in Schools and Colleges.
- Doing Parents Counseling for converting registrations in to the admissions

- **Kohinoor Technical Institute Pvt. Ltd.(Student relationship officer) April 2013 to Sep 2016**

Key Responsibilities:-

- Developing Marketing strategy to promote products in the market
- Doing Seminars in Rural areas as well as in Schools and Colleges.
- Lead generation and developing branding strategies
- Product Promotion through campaigns and exhibition

❖ Education & Qualifications:-

- **PGDCA from Virtual Voyage Indore (MLCU)**

Passed With 72%In 2014

- **B.Com.Computer Applicationin 2012**

Passed with69%(agg) Marks

From Kothari College Of Management Science&Technology Indore(DAVV)

- **High secondary Certificationin2003**

Passed with56%marks..

From Green Land H.S School(M.P.Board)

- **High School Certificationin 2001**

Passed with54%Marks.

From On Line Public H.S School(M.P.Board)

❖ Skill sets:-

- Strong analytical and problem solving skills
- Thorough business knowledge
- Result oriented and flexible
- Goal Oriented

❖ Personal Details:-

- Date of Birth :30.04.1990
- Languages Know : English, Hindi,
- Marital Status :unmarried

Declaration

I hereby declare that the above mentioned information is true to the best of my knowledge.

Date:

Place: Indore

Sumit Jain

