

SHASHANK SINGH

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480441
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EDUCATION

UPSC CSE GS Coaching

Vajiram and Ravi Institute, Delhi

2019

UPSC CSE-PSIR Optional Coaching

Shubhra Ranjan Institute, Delhi

2019

Bachelor of Engineering : Mechanical Engineering,

JN College of Technology, Bhopal

2018

6.75/10

XII

St Augustine Senior Secondary School, Jabalpur

2014

65%

SKILLS

- Presentation, Communication, English Proficiency
- Explaining, writing and discussion
- Classroom Management, lesson and curriculum planning.
- Adaptability to the environment.
- Creativity and Time Management
- Results-oriented, Team leadership
- Business Development and Marketing
- Analytical skills, Negotiation skills, business analysis.
- Knowledge about market, finance and economics

EXPERIENCE

BYJU'S (Think and learn pvt ltd), Bengaluru-BusinessDevelopment Associate JAN 2018 - APR 2018

Working as a BDA in one of India's leading Ed-Tech companies which provided opportunities to work in the field of Business Development, Sales, Customer service and Education.

- Telephonic conversations with parents.
- Pitching parents for project sales.
- Explaining the parents about the project sale.
- Customizing the project according to the needs of the student.
- Teaching the student about the strategy to tackle his or her academic weaknesses..

LANGUAGE

ENGLISH, HINDI

