



PANKAJ GOLA

Client Relationship manager

PERSONAL PROFILE

I have over 6+ years of experience working in the corporate world where I've successfully managed various teams and projects over the years.

AREAS OF EXPERTISE

- Team Management and Development
- Project Analysis and Forecast
- Client Relationship Development and Maintenance

CONTACT INFORMATION

281C AVN Scheme Number
51 Indore Madhya Pradesh
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PROFESSIONAL HISTORY

SOLPOO Pvt. Ltd.

Client Relationship Manager
May 2017 - December 2022

- Oversees day-to-day operations of company
- Manages team of 10 people.
- Ensures targets and make them execute.
- handling clients of E-Commerce, SEO, Mobile Apps & ERP/CRM, Online Portal Sales and website development.

Aims Migital Technovations pvt. ltd.

Key Account Manager
August 2016 - April 2017

- Handled day-to-day operations necessary.
- Handle team of 4 people and does client acquisition.
- Manage after sales process and deployment of product.
- handling clients of E-Commerce, SEO, Mobile Apps & ERP/CRM, Online Portal Sales and website development

Indiamart intermesh pvt. ltd.

Assistant manager (consultant)
February 2016 - August 2016

- Handled day-to-day operations necessary for the service.
- Handle B2B client acquisition on field and on cold calls.
- Manage after sales process and deployment of product.

ACADEMIC HISTORY

Delhi Technological University

Bachelor of Technology

SOFTWARE ENGINEERING from DELHI TECHNOLOGICAL UNIVERSITY (formally DELHI COLLEGE OF ENGINEERING)

Nutan Marathi Sr. Sec. School

Higher Secondary School, 2010

Intermediate with science Stream

Passed in 2010 from C.B.S.E. Board