

RESUME



Varun Raj Saxena

Objective

To become a successful professional in the field of management and to work in innovative and competitive world.

Job Experience

GST Consulting

April' 2017 - Present

- Handling Operation work related to GST.
- Handling queries related to GST Taxation, Registration and other official things.

Summer Internship

SHARP Business System, Noida

May'2016 – June' 2016

- Surveyed the Delhi NCR market to know the demand of new product range offered by SHARP Industry
- Interacted with resellers and dealers to make them aware of SHARP multifunctional printers
- Indulged in the promotional activities of multi-functional printers
- Completed and submitted an academic project title “**Study of Brand Awareness and Consumer Preference of SHARP MFP**”

Academic Qualification

- **PGDM**: Marketing and Operation, Jaipuria Institute of Management, Noida, 2015-17, 5.4 CGPA
- **BBA** : Chandra Shekhar Azad Institute of Science and Technology, Bundelkhand University, 2015, 66%
- **Higher Secondary Schooling** : Lord Mahakaleshwar Inter College, 2012, 52%
- **Secondary Schooling** : JDA Open School, 2010, 54%

Certification

- CCC Certificate by NIELIT
- NISM Series V-A Mutual Fund Distribution by AMFI **2017**

Additional Project

- Live Project in **Big Bazaar** (Future Group) **2016**
 - Handled and resolved customer queries in the General Merchandise Section.
 - Generated sales revenue of 2 Lakh by sales of cooking staples.
- Academic project with digital marketing agency **Rockmysales**.

Market Research Project

- Comparison of Consumer Benefits of Kurlon Consumer in city from Exclusive Dealer vs. Multi-Brand Dealer

Achievement

- Represented Jaipuria Institute of Management at PHD Chamber of commerce conference. **2015**
- Won first prize in collage competition. **2014**
- Pre prabhakar level in Tabla **2008**

Co-Curricular Activities

- Attended IIT workshop organized at Jaipuria Institute of Management **2015**
- Coordinator at International Conference on the Role of Social Media for Organizational Sustainability (ICROSMOS) **2016**

Interest

- Reading Books
- Travelling
- Cooking

Personal Details:

Date of Birth : 24th October, 1995
Gender : Male
Marital Status : Single
Language Known : Hindi and English
Permanent Address : 100, Jharkhria Inside Datia Gate, Jhansi – 284002
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Declaration : I hereby declare that above mentioned information is true to best of my knowledge

Varun Raj Saxena