

SHAILESH KUMAR SINGH

Address: 316/1 PIPLIYA RAO JAGDEESH PATEL KA KUA BHAWARKUA, INDORE

Contact: +91-7509899471; Email: shaileshbaghel1987@gmail.com

Objective

To be a management special concept and adoptive techniques of Economic with my carrier & strong interpersonal skill, While contributing in growth of organization.

Core Competencies

Defect Diagnosis ✧ Service & Management ✧ Relation with the customer ✧ Trainer

PROFESSIONAL CREDENTIALS.

M.A (Economics)	Jul'19-jun'21
DAVV Indore (School of Economics)	
MBA (Finance & Marketing)	Sep'10-'Sep'12
Medi-caps Institute of Technology & Management, Indore.	

SHA-SOCH NGO BHOPAL. **Aug'09-Aug '10**

Chief- coordinator

- Lead & guide the team to attend all complaints promptly and to win their confidence by providing best possible services.

HT Media (Shine.com) **April12-July12**

Relationship manager (Executive)

- Handel the customer queries rapidly regarding the product feature.
- Product presentation Duration of client meeting for better understanding of services which we are offering.
- Achieving revenue target every quarter.
- Working with passion for achieving company goal which set by top management.
- My focus on business development by good sales practice.

ICICI Securities.

Relationship manager (Executive)

- Manage wealth of the customer.
- Work for various Financial Product within the Organization.
- Achieved the targets while distributed work among team mates.

Unacademy Pvt Ltd.

Since March2020

Educator

- Teach Current affairs to the UPSC, MPPSC.
- MP GK for MPPSC.
- Economics as subject of UPSC, MPPSC.

EDUCATION & TECHNICAL CREDENTIALS.

B.B.A (Marketing) 2009

B.S.S.S Bhopal (60%)

12th 2004

S.S.M Churhat (71%)

10th 2002

S.SM Churhat (50%)

COMPUTER PROFICIENCY

Operating System Windows 98/2000/ 2007 server, Windows XP professional
Project Tools MS Office

PROJECT UNDERTAKEN

Title **Customer satisfaction at Suzuki**
Duration 6th Semester – B.B.A.
Synopsis The project aims at sales and service techniques used by Suzuki at show room of Suzuki two wheelers in Bhopal region. This study also tells about the ranking of SUZUKI in bhopal market.

Title **National youth conference at IIM Indore**
Duration 1th Semester – MBA
Synopsis Topic was selected by a panel of professors of IIM Indore for presentation on employment generation. Got third place & certificate.

Title **Re-launching of existing soap brand of HUL in Indore**
Duration 2th Semester – MBA
Synopsis The project based on company requirement re launching of existing soap HAMAM at Indore territory with limited amount of marketing aid.

TRAINING UNDERTAKEN

- Underwent a 45 days training in **SUZUKI INDIA, BHOPAL**

EXTRA CURRICULUR ACTIVITIES

- Got third place in MRIDANG 2011 at IIM Indore treasure hunt game.
- At College level competition of movie making at Medi-caps Institute of Technology Management in 2011.
- Got second place at state level hurdle race of 400 m in school education.
- Participated in various social activities at graduation level.
- Participated in quiz competition at college level and won.
- Participated in inter college competition at acropolis institute of technology & research Indore where I got second prize at debate and extempore.

PERSOAL INFORMATION

NAME : Shailesh kumar Singh.
FATHER'S : Vanshropan Singh.
DOB : 17th March 1987
PERMANENT Add : Badkhara 740 Churhat District Sidhi (M.P) India .
GENDER : Male

DECLARATION

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

DATE :
PLACE :

(SHAILESH KUMAR SINGH)